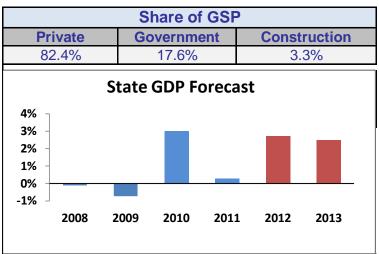
PCA

Virginia Construction Indicators



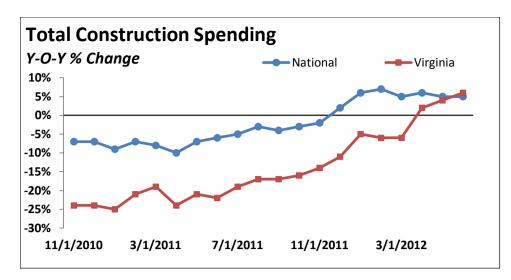
Major Private Industries*										
Professional Services	Real Estate	Health and Wellness								
14.6%	12.3%	9.3%	7.0%	6.0%						
Major Manufacturing Industries*										
Food products	Electronics	Machinery	Chemical Manufacturing	Plastics and Rubber						
3.6%	1.0%	0.8%	0.6%	0.5%						
		Other Major Industries*								
Telecommunications	Data Processing	Publishing	Truck Transportation	Transportation Support						
3.2%	0.9%	0.8%	0.6%	0.5%						
	M	ajor Construction Secto	rs							
Single Family	Improvements	Public Buildings	Highways and Streets	Public Utility						
22.0%	15.9%	14.6%	9.3%	6.2%						

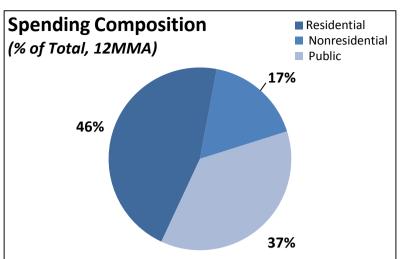
^{*} Primary industries are measured by each industry's percent of total state gross state product (GSP). GSP data current as of 2011. Construction is measured by each sector's percent of total construction spending. Spending data current as of Jun-2012

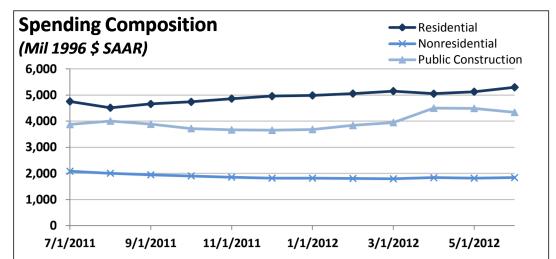
	Mar-12	Apr-12	May-12	Jun-12	Jul-12	3ММА	12MMA	2012 Forecast	Y-O-Y Change	Change from Last Period
Estimated State GSP										
Estimated State GSP (\$, mil)	368,027	368,783	368,345	367,666		368,265	370,061	385,970		
Change from Last Month (%)	-0.08	0.21	-0.12	-0.18				2.72		
Major Exports										
Chemicals (\$, mil)	294	242	264			266	255			
Year-Over-Year Percent Change (%)	19.1	1.5	-0.2			6.8	6.1			
Computers and Electronics (\$, mil)	202	154	188			181	187			
Year-Over-Year Percent Change (%)	-0.6	2.1	4.7			2.1	-5.0			
Transportation (\$, mil)	207	159	200			189	170			
Year-Over-Year Percent Change (%)	32.2	-10.4	31.7			17.8	5.6			
Employment										
•	4,097	4,098	4,098	4,092		4,096	4,075	4,113		
Total Employments (000 SA)	3.3	4,096	4,098	-5.9		4,096 -1.5	4,075 5.7	75.7		
Change from Last Month (000 SA)								5.5		
Unemployment (%) Change from Last Month (%)	5.6 -0.1	5.6	5.6	5.7 0.1		5.6 0.0	6.0 -0.1	-0.8		
		470	470					-0.8		
Construction Employment (000 SA)	181	178	179	177		178	179			
Change from Last Month (000 SA)	1.0	-2.7	0.4	-1.6		-1.3				
Key Residential Indicators										
Home Price Index (Base=2005)	84.3			82.9		82.9	82.9	85.3		
Year-Over-Year Percent Change (%)	2.4			-0.5		-0.5	-2.3	2.9		
Home Affordability Index (Base=2005)	264.5			260.4		260.4	260.4	47.8		
Year-Over-Year Percent Change (%)	10.2			8.1		8.1	10.8	-3.2		
Total Permits (000, SAAR)	20,092	26,674	28,875	24,244		26,598	24,967	26,056		
Year-Over-Year Percent Change (%)	-19.4	38.5	23.6	7.5		23.2	16.2	19.9		
Total Starts (SAAR)	22,448	24,597	23,802	23,827		24,075	23,858			
Year-Over-Year Percent Change (%)	-11.7	27.6	24.4	14.8		22.3	14.7			
Key Nonresidential Indicators (000 SA)										
Total Nonresidential Employment	2,392	2,398	2,399	2,402		2,400	2,384			
Change from Last Month	1.5	5.8	1.3	2.7		3.3	3.2			
Manufacturing Employment	229	229	230	230		230	229	231		
Change from Last Month	-0.1	0.2	1.2	-0.4		0.3	-0.1	0.0		
Office Employment	927	926	930	927		928	923	926		
Change from Last Month	-4.3	-1.4	4.1	-2.7		020	0.7	0.0		
Hospitality Employment	356	358	355	358		357	351	0.0		
Change from Last Month	4.4	2.3	-2.6	2.3		0.7	0.8			
Health Care Employement	392	392	392	393		392	388			
Change from Last Month	1.6	-0.1	0.1	1.3		0.4	1.0			
Education Employment	86	89	87	87		88	88			
Change from Last Month	1.2	2.5	-1.9	0.2		0.3	0.3			
Retail Employment	403	405	405	407		406	405	0		
Change from Last Month	-1.3	2.3	0.4	2.0		1.6	0.4	-1.0		
Farm Cash Reciepts (000, \$)	254,763	255,635	244,356	2.0		251,585	286,143	-1.0		
Year-Over-Year Percent Change (%)	7.8	5.1	4.8			5.9	23.8			
Key Public Indicators Personal Income (\$ mil, SAAR)	379,456					379,456	374,635	387,378		
Year-Over-Year Percent Change (%)	379,436					379,456	4.0	4.2		
— · · ·								4.2		
Tax Revenue (000, \$)	3,924,804					3,924,804	4,442,012			
Year-Over-Year Percent Change (%)	6.2					6.2	5.7			
Total Government Employment (000 SA)	715	716	716	715		716	713			
Change from Last Month (000 SA)	-1.7	1.5	-0.4	-0.4		0.2	0.4			

PCA

Virginia Construction Spending



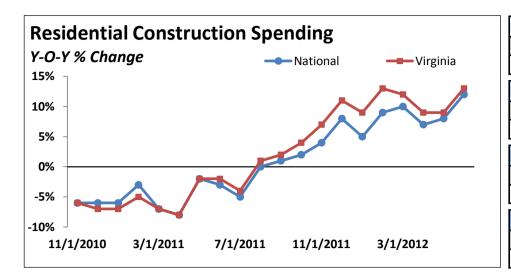




	Mar-12	Apr-12	May-12	Jun-12	Jul-12	змма	12MMA	2012 Forecast	Y-O-Y Change	Change from Last Period
(Mil, 1996 \$, SAAR) Total Construction Spending	12,605	13,078	13,104	12,880		13,021	12,127	12,562		
Total Construction Openang	12,000	10,070	10,104	12,000		10,021	12,121	12,002		
Residential	5,050	5,127	5,297	5,354		5,259	4,979	5,210		
New Housing Units	3,078	3,137	3,230	3,301		3,223	2,985	0.745		
Single Family Multifamily	2,683 395	2,708 429	2,769 461	2,830 471		2,769 454	2,588 397	2,745 448		
Improvements	1,972	1,990	2,067	2,053		2,037	1,994	2,017		
				·						
Nonresidential Manufacturing	1,836 53	1,816 46	1,839 40	1,882 30		1,846	1,860 77	1,919 133		
Office	433	399	448	523		457	495	485		
Lodging	187	183	168	158		170	168	167		
Health Care	196	221	228	230		226	210	265		
Religious	56	48	41	33		41	57	63		
Educational	306	306	306	304		305	256	234		
Commercial	489	495	492	484		491	485	460		
Amusement	115	116	116	120		117	113	112		
Public Utility	271	715	751	796		754	426	601		
Farm Nonresidential	45	45	43	42		43	43	50		
Public Construction	4,499	4,491	4,339	4,075		4,302	3,984	3,829		
Public Buildings	1,556	1,747	1,878	1,881		1,836	1,596	1,489		
Highways and Streets	1,766	1,631	1,361	1,197		1,396	1,316	1,151		
Public Safety	590	548	535	452		512	473	583		
Conservation	143	143	143	130		139	154	121		
Sewer Systems	323 120	298 124	306 115	314 100		306 113	331 115	366 120		
Water Supply Systems	120	124	115	100		113	110	120		
Miscellaneous	904	884	835	730		817	835	930		
(Year over Year % Change)		0.0	1.0	2.0		1.0	0.0	0.0		
Total Spending (%)	-5.7	2.2	4.2	6.3		4.3	-8.2	3.3		
Residential (%)	11.8	9.4	9.5	12.6		10.5	7.2	10.0		
New Housing Units (%)	15.1	17.3	20.3	20.8		19.5	11.2			
Single Family (%)	13.4	15.1	17.5	19.0		17.2	9.5			
Multifamily (%)	28.0	33.2	39.6	32.4		35.1	23.7	0.0		
Improvements (%)	7.1	-1.1	-3.9	1.5		-1.2	1.8	0.0		
Nonresidential (%)	-13.1	-12.5	-12.1	-9.6		-11.4	-19.9	-2.1		
Manufacturing (%)	-70.1	-69.2	-75.5	-81.2		-75.3	-68.8	6.5		
Office (%)	-30.5	-35.5	-27.3	-15.0		-25.9	-34.5	-18.3		
Lodging (%)	-4.8	3.7	-8.8	-15.9		-7.0	-13.0	-1.8		
Health Care (%)	-25.0 -46.0	-9.8 -54.6	1.3 -57.4	1.4 -59.2		-2.4 -57.1	-28.6 -44.2	12.9 -19.9		
Religious (%) Educational (%)	-46.0 70.6	-54.6 75.3	-57.4 73.6	-59.2 61.5		70.1	-44.2 42.5	23.7		
Commercial (%)	-0.9	-3.3	-6.6	-5.6		-5.2	6.7	-3.0		
Amusement (%)	51.5	27.2	11.2	9.1		15.8	17.9	18.9		
Public Utility (%)	-44.1	62.0	84.3	114.7		87.0	-24.6	29.3		
Farm Nonresidential (%)	24.4	10.5	4.2	-11.3		1.2	29.4	8.5		
Public Construction (%)	-13.4	-2.0	3.9	5.2		2.3	-12.4	-4.6		
Public Buildings (%)	-23.7	-5.1	3.4	9.7		2.7	-25.5	-13.5		
Highways and Streets (%)	-7.6	4.7	12.4	14.0		10.4	25.5	-10.3		
Public Safety (%)	31.1	24.1	25.7	15.3		21.7	-1.6	37.9		
Conservation (%)	-15.5	-17.7	-25.7	-31.4		-24.9	87.8	112.8		
Sewer Systems (%)	-31.7	-29.9	-24.5	-22.2		-25.5	-32.4	-9.5		
Water Supply Systems (%)	-21.6	-14.7	-8.4	-19.1		-14.0	-26.4	-6.1		
Miscellaneous (%)	-11.9	-9.0	-17.7	-25.8		-17.5	-2.2	2.8		



Virginia Residential Indicators

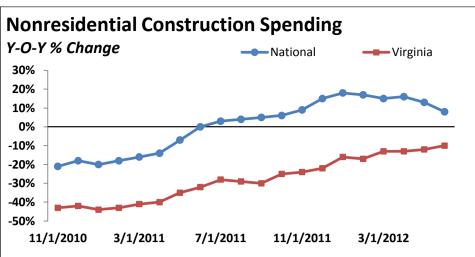


	Homeov	wner Characteristics: Age	e (000)	
15-34	35-44	45-54	55-64	65 & older
218	385	494 438		52
	Rente	er Characteristics: Age (0	000)	
15-34	35-44	45-54	55-64	65 & older
292	204	159	272	21
	Population Pro	ojections (Percent Chang	e 2011-2015)	
15-34	35-44	45-54	55-64	65 & older
5.3%	-0.4%	-6.8%	11.1%	24.3%
	Homeowr	ner Characteristics: Incor	ne (000)	
Under 15K	15K - 24,999	25K - 49,999	50K - 99,999	100k & up
126	136	387	670	706

	Mar-12	Apr-12	May-12	Jun-12	Jul-12	змма	12MMA	Forecast	Y-O-Y Change	Change from Las Period
Residential Construction Spending (mil 1996 \$)	5,050.0	5,127.0	5,297.0	5,353.6		5,259.2	4,978.8	5,210.3		
New Housing	3,078	3,137	3,230	3,301		3,223	2,985			
Single Family	2,683	2,708	2,769	2,830		2,769	2,588	2,745		
Multifamily	395	429	461	471		454	397	448		
Improvements	1,972	1,990	2,067	2,053		2,037	1,994	2,017		
ccupancy Rates (%)										
Homeownership Rate	66.6			67.1		67.1	67.4			
Year-Over-Year Percent Change	-1.3			-1.2		-1.2	-1.4			
Homeowner Vacancy Rate	2.2			2.3		2.3	2.2			
Year-Over-Year Percent Change	4.8			9.5		9.5	-5.3			
Rental Unit Vacancy Rate	8.7			9.1		9.1	9.4			
Year-Over-Year Percent Change	-14.7			-2.2		-2.2	-5.5			
w Home Affordability										
Home Price Index (Base=2005)	84.3			82.9		82.9	82.9	85.3		
Year-Over-Year Percent Change (%)	2.4			-0.5		-0.5	-2.3	2.9		
Average Mortgage Payement (\$, SA)	2,734					2,734	2,791			
Year-Over-Year Percent Change (%)	-10.0			-5.7		-5.7	-5.9			
Home Affordability Index (Base=2005)	264.5			260.4		260.4	260.4	47.8		
Year-Over-Year Percent Change (%)	10.2			8.1		8.1	10.8	-3.2		
stimated Deliquency and Foreclosure Activity										
30 Days Past Due (#, SA)	27,464			30,231		30,231	28,621			
Year-Over-Year Percent Change (%)	-8.5			-2.8		-2.8	-5.0			
60 Days Past Due (#, SA)	10,260			12,514		12,514	11,237			
Year-Over-Year Percent Change (%)	-13.6			5.3		5.3	-6.1			
90 Days Past Due (#, SA)	22,012			22,783		22,783	22,783			
Year-Over-Year Percent Change	-11.8			-6.9		-6.9	-14.2			
Mortgages in Foreclosure (#, SA) Year-Over-Year Percent Change (%)	6,634 -20.0			6,720 -10.1		6,720 -10.1	6,720 -20.4			
ermit Activity										
Total Permits (SAAR)	20,092	26,674	28,875	24,244		26,598	24,967	26,056		
Year-Over-Year Percent Change (%)	-19.4	38.5	23.6	7.5		23.2	16.2	19.9		
Single Family Permits (SAAR)	13,855	14,000	17,309	16,837		16,049	16,559	18,845		
Year-Over-Year Percent Change (%)	-15.2	-0.7	8.7	12.7		6.9	8.3	22.4		
Multifamily Permits (SAAR)	6,237	12,674	11,566	7,407		10,549	8,408	7,212		
Year-Over-Year Percent Change (%)	-27.5	145.5	55.7	-2.8		66.1	59.2	13.9		
arts Activity										
Total Starts (SAAR)	22,448	24,597	23,802	23,827		24,075	23,858			
Year-Over-Year Percent Change (%)	-11.7	27.6	24.4	14.8		22.3	14.7			
Single Family Starts (SAAR)	17,113	15,642	16,902	18,494		17,013	16,806			
Year-Over-Year Percent Change (%)	4.6	4.1	12.9	11.9		9.6	6.6			
Multifamily Starts (SAAR)	5,334	8,955	6,900	5,332		7,062	7,052			
Year-Over-Year Percent Change (%)	-41.0	110.8	65.3	26.4		67.5	66.6			



Virginia Nonresidential Indicators



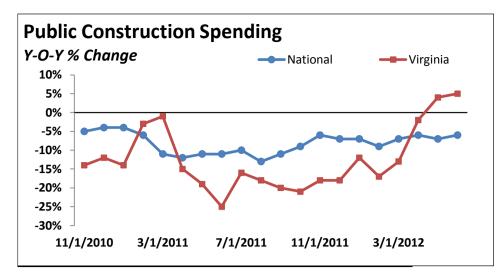
	Nonres. Employment: Largest Sectors (% of Total)											
Office	Retail	Healthcare	Leisure	Manufacturing								
37.8%	16.6%	16.0%	14.6%	9.4%								
	Nonres. Employment: Top Accelerating Sectors*											
Office	Manufacturing	Arts	Retail	Healthcare								
310.8%	46.7%	33.1%	15.6%	-19.7%								
	Nonres. Construction Sp	pending: Largest Sectors	(% of Total Nonres)									
Office	Commercial	Educational	Health Care	Lodging								
27.8%	25.7%	16.1%	12.2%	8.4%								
	Nonres Constr	uction: Top Accelerating	Sectors*									
Educational	Health Care	Office	Lodging	Amusement								
27.6%	26.2%	8.6%	6.0%	-2.1%								

^{*} Acceleration is measured by a comparison of the 3 month moving average (3MMA) of year over year percentage changes to the 12MMA. (3MMA-12MMA)

	Mar-12	Apr-12	May-12	Jun-12	Jul-12	ЗММА	12MMA	Forecast	Y-O-Y Change	Change from Lass Period
Nonresidential Construction Real Negrosidential Construction Spending (mil 1006 ft)	4.000	4.040	4.000	4.000		4.040	4.000	1.010		
Real Nonresidential Construction Spending (mil 1996 \$) Year-Over-Year Percent Change (%)	1,836 -13.1	1,816 -12.5	1,839 -12.1	1,882 -9.6		1,846 -11.4	1,860 -19.9	1,919 -2.1		
Total Nonresidential Employment (000 SA)	2,392	2,398	2,399	2,402		2,400	2,384	-2.1		
Change from Last Month	1.5	5.8	1.3	2.7		3.3	3.2			
Manufacturing Construction										
Real Manufacturing Construction Spending (mil 1996 \$)	53	46	40	30		39	77	133		
Year-Over-Year Percent Change (%)	-70.1	-69.2	-75.5	-81.2		-75.3	-68.8	6.5		
Manufacturing Employment (000 SA)	229	229	230	230		230	229	231		
Change from Last Month	-0.1	0.2	1.2	-0.4		0.3	-0.1	0.0		
Office Construction Real Office Construction Spending (mil 1996 \$)	433	399	448	523		457	495	485		
Year-Over-Year Percent Change (%)	-30.5	-35.5	-27.3	-15.0		-25.9	-34.5	-18.3		
Office Employment (000 SA)	927	926	930	927		928	923	926		
Change from Last Month	-4.3	-1.4	4.1	-2.7			0.7	0.0		
odging Construction										
Real Lodging Construction Spending (mil, 1996 \$)	187	183	168	158		170	168	167		
Year-Over-Year Percent Change (%)	-5	4	-9	-16		-7	-13	-2		
Lodging Employment (000 SA)	356	358	355	358		357	351			
Change from Last Month	4.4	2.3	-2.6	2.3		0.7	0.8			
lealth Care Construction	106	224	220	220		226	240	265		
Real Health Care Construction Spending (mil 1996 \$) Year-Over-Year Percent Change (%)	196 -25.0	-9.8	228 1.3	230 1.4		226 -2.4	210 -28.6	265 12.9		
Health Care Employement (000 SA)	392	392	392	393		392	388	12.9		
Change from Last Month	1.6	-0.1	0.1	1.3		0.4	1.0			
ducation Construction										
Real Educational Construction Spending (mil 1996 \$)	306	306	306	304		305	256	234		
Year-Over-Year Percent Change (%)	70.6	75.3	73.6	61.5		70.1	42.5	23.7		
Education Employment (000 SA)	86	89	87	87		88	88			
Change from Last Month	1.2	2.5	-1.9	0.2		0.3	0.3			
Retail Construction	400	40-	100			101		400		
Real Retail Construction Spending (mil 1996 \$)	489	495	492	484		491	485	460		
Year-Over-Year Percent Change (%) Retail Employment (000 SA)	-0.9 403	-3.3 405	-6.6 405	-5.6 407		-5.2 406	6.7 405	-3.0 0		
Change from Last Month	-1	403	403	2		400	0	-1		
Retail Sales (Mil. \$, SA)	31,963	۷	O	2		31,963	31,361			
Year-Over-Year Percent Change (%)	5.95					5.95	7.50			
Recreational Construction										
Real Recreational Construction Spending (mil 1996 \$)	115	116	116	120		117	113	112		
Year-Over-Year Percent Change (%)	51.5	27.2	11.2	9.1		15.8	17.9	18.9		
Recreational Employment (000 SA)	50	50	49	52		51	49			
Change from Last Month	-0.1	0.3	-0.9	2.7		0.7	0.4			
ublic Utility Construction Page Rublic Utility Construction Spanding (mil 1006 \$)	074	74.5	754	700		754	400	004		
Real Public Utility Construction Spending (mil 1996 \$) Year-Over-Year Percent Change (%)	271 -44.1	715 62.0	751 84.3	796 114.7		754 87.0	-24.6	601 29.3		
Farm Nonresidential Construction	45	45	40	40		00	00	F0		
Real Farm Nonresidential Construction Spending Year-Over-Year Percent Change	45 24.4	45 10.5	43 4.2	42 -11.3		28	39	50 0.1		
Farm Cash Reciepts (mil 1996 \$)	254,763	255,635	244,356	-11.3		251,585	286,143	0.1		
Year-Over-Year Percent Change (%)	7.8	5.1	4.8			5.9	23.8			



Virginia Public Indicators



Major Revenue Sources											
Tax Revenue	Other/Trust Rev	Charges & Fees	Gov't Transfers	Misc Revenue							
49.1%	15.7%	14.9%	12.1%	8.2%							
	Major Sales & License Tax Revenue Sources										
General Sales Tax	Other Sales	Motor Fuel Sales	Occ/Bus Lic., NEC	Pub. Util(Sales)							
7.4%	2.1%	1.5%	1.3%	1.3%							
		Major Public Expenditures									
Education	Public Welfare	Health & Hospitals	Insurance Trust	Highways							
34.8%	13.0%	7.4%	5.6%	5.5%							
	Majo	or Public Construction Outla	ys								
Educational	Highway	Air Trans.	Sanitation Cons.	Pub. Utilities							
2.8%	1.7%	1.2%	0.5%	0.4%							

	Mar-12	Apr-12	May-12	Jun-12	Jul-12	ЗММА	12MMA	Forecast	Y-O-Y Change	Change from Last Period
Virginia Employment and Income										
Total Employment (000 SA)	4,097	4,098	4,098	4,092		4,096	4,075	4,113		
Change from Last Month (000 SA)	3.3	1.1	0.3	-5.9		-1.5	5.7	75.7		
Personal Income (\$ bil, SAAR)	379,456					379,456	374,635	387,378		
Year-Over-Year Percent Change (%)	3					3	4	4		
Government Revenue										
Tax Revenue (000 \$)	3,924,804					3,924,804	4,442,012			
Year-Over-Year Percent Change (%)	6.2					6.2	5.7			
General Sales Tax	103			38,821		38,821	9,761			
Year-Over-Year Percent Change	-56.4			21.0		21.0	-46.9			
Individual Income Tax	2,112,765					2,112,765	2,488,021			
Year-Over-Year Percent Change	7.7					7.7	8.7			
Corporate Income tax Year-Over-Year Percent Change	150,075 27.1					150,075 27.1	206,239			
	2711					27.1	0			
Public Employment (000 SA)										
Total Government Employment	715	716	716	715		716	713			
Change from Last Month	-1.7	1.5	-0.4	-0.4		0.2	0.4			
Federal Government Employment	175 0.2	176	176 -0.6	176 -0.7		176	176 -0.3			
Change from Last Month		-0.2				-0.5				
State Government Employment Change from Last Month	155 -1.4	156 1.4	156 -0.8	156 0.7		156 0.4	156			
Local Government Employment	384	384	384	383		384	382			
Change from Last Month	3.0	0.1	-0.6	-0.4		-0.3	-0.4			
Public Construction Real Public Construction Spending (mil 1996 \$)	4,499	4,491	4,339	4,075		4,302	3,984	3,829		
Year-Over-Year Percent Change (%)	-13.4	-2.0	3.9	5.2		2.3	-12.4	-4.6		
Public Building Construction Real Public Building Construction Spending (mil 1996 \$)	1,556	1,747	1,878	1,881		1,836	1,596	1,489		
Year-Over-Year Percent Change (%)	-23.7	-5.1	3.4	9.7		2.7	-25.5	-13.5		
Government Education Employment (000 \$)	172	172	171	171	173	172	173	10.0		
Year-Over-Year Percent Change (%)	-0.5	-0.2	-0.1	-0.3	2.1	0.6	-0.1			
Property Tax Reciepts (000 \$)	-136	0.1	011			-136	9,835			
Year-Over-Year Percent Change (%)	-232.0					-232.0	175.2			
Highway Construction										
Highway Construction Real Highway Construction Spending (mil 1996 \$)	1,766	1,631	1,361	1,197		1,396	1,316	1,151		
Year-Over-Year Percent Change (%)	-7.6	4.7	12.4	14.0		10.4	25.5	-10.3		
Motor Fuel Tax Collections (000 \$)	244,487					244,487	217,681			
Year-Over-Year Percent Change (%)	12.1					12.1	-3.3			
Vehicle License Tax (000 \$)	109,058					109,058	107,104			
Year-Over-Year Percent Change (%)	-7.6					-7.6	3.5			
Vehicle Miles Traveled	6,898	6,758	7,215			6,957	6,760			
Year-Over-Year Percent Change (%)	1.9	-1.8	0.9			0.3	-0.5			
Public Safety Construction										
Real Public Safety Construction Spending (mil 1996 \$)	590	548	535	452		512	473			
Year-Over-Year Percent Change (%)	31.1	24.1	25.7	15.3		21.7	-1.6	37.9		
Conservation Construction										
Real Conservation Construction Spending (mil 1996 \$)	143	143	143	130		139	154	121		
Year-Over-Year Percent Change (%)	-15.5	-17.7	-25.7	-31.4		-24.9	87.8	112.8		
Course Contains Construction										
Sewer Systems Construction Real Sewer Systems Construction Spending (mil 1996 \$)	323	298	306	314		306	331	366		
Year-Over-Year Percent Change (%)	-31.7	-29.9	-24.5	-22.2		-25.5	-32.4	-9.5		
Water Supply Systems Construction Real Water Supply Systems Construction Spending (mil 1996 \$)	120	124	115	100		113	115	120		
Year-Over-Year Percent Change (%)	-21.6	-14.7	-8.4	-19.1		-14.0	-26.4	-6.1		
2	21.0		0.1	. 3.11			20.1	011		