

Spring 2011 State Forecast

Cement Update

Market Intelligence Group

Ed Sullivan Vice President & Chief Economist 847.972.9006 Dave Zwicke Manager, Sr. Economist 847.972.9192

OHIO

	2008	2009	2010	2011	2012	2013	2014	2015
Gross State Product & Income								
Gross State Product, Nominal (\$ Millions) - Annual Growth Rate, %	\$472,285 0.5%							
Gross State Product, Real (\$ Millions) - Annual Growth Rate, %	\$437,295 -1.4%							
Disposable Income Real (\$ Millions) - Annual Growth Rate, %	\$414,458 2.4%							
Demographic Profile								
Total Population (000) - Change in Population, - Annual Change, %	11,472 5 0.0%							
Target 1st Time Home Buyers (000) - Annual Change, % - Share of Total Population	1,455 -0.3% 12.7%							
Target Apartment Population (000) - Annual Change, % - Share of Total Population	1,556 0.3% 13.6%							
School Age Population (000) - Annual Change, % - Share of Total Population	2,303 -0.7% 20.1%							
Retirement Age Population (000) - Annual Change, % - Share of Total Population	1,563 1.2% 13.6%							
Households (000) - Annual Change, % - Persons Per Household	4,495 -0.1% 2.6							
Average Workers Per Household	1.33							
Labor Markets								
Labor Force (000) - Labor Force to Population Ratio	5,963 52.0%							
Employment Non-Agricultural (000) - Unemployment Rate, %	5,570 6.6%							
Retail Employment (000) - Change, Number of Jobs - Share Total Employment	590 -11 10.6%							
Manufacturing Employment (000) - Change, Number of Jobs - Share of Total Employment	739 -32 13.3%							
Office Employment (000) - Change, Number of Jobs - Share of Total Employment	1,859 9 33.4%							
Office Employment Components: - Finance - Information - Professional & Business Services - Health & Education Services	290 86 669 809							

OHIO Construction Drivers/Indicators

	2008	2009	2010	2011	2012	2013	2014	2015
Total Housing Permits, Units - Annual Change, %	21,141 -34.1%							
Single Family Permits	16,194							
- Annual Change, %	-36.6%							
Multi Family Permits - Annual Change, %	4,947 -24.6%							
Key Single Family Factors								
- Median Home Price (000)	\$109							
 Median Home Appreciation Rate, % Average Monthly Mortgage Payment, \$ 	-23.0% \$657							
- Monthly Payment to Monthly Income, %	10.6%							
- Affordability Index, 1996=100 - Single Family to Multi Family Ratio	49 3.27							
- Mortgage to Rent Ratio	0.90							
Average New Home Size (SQFT) - Single Family	2,304							
- Multi Family	1,354							
Average Metro Fair Market Rent (\$)	730							
- Annual Change, %	2.8%							
Fair Market Rent Components, (\$):								
Akron	743							
Canton-Massillon	625							
Cleveland-Elyria-Mentor Lima	725 584							
Mansfield	590							
Sandusky	646							
Springfield	628							
Nonresidential Construction								
Industrial Vacancy Rate State Weighted Proxy	8.45							
Office Employment Index, 2000=100	107.0							
Office Vacancy Rate State Weighted Proxy	18.18							
Oil Rig Count	12							
- Annual Change, %	-11.8%							
Public Construction								
State Fiscal Balance (\$ Million)	\$5,770							
Total Revenues (\$ Million) - Annual Change, %	\$77,102 -23.8%							
Total Expenditures (\$ Million)	\$71,332							
- Annual Change, %	4.5%							
Highway and Street Activity								
Total State Highway Expenditures (\$ Million) - Annual Change, %	\$4,383 3.1%							
SAFETEA-LU Highway Expenditures (\$ Million) - Annual Change, %	\$1,340 6.6%							
SAFETEA-LU Highway Apportionments (\$ Million) - Annual Change, %	\$1,397 4.7%							
Discretionary State Highway Spending (\$ Million) - Annual Change, %	\$3,042 1.6%							
Note: Discretionary state highway spending reflects ARF	tra iunaing							

OHIO Estimated Construction Spending Real Put-in-Place (\$1996, Million)

	0000		0040	0044	0040	0040	0044	0045
	2008	2009	2010	2011	2012	2013	2014	2015
Total Construction Spending - Annual Change, % Cement Intensity (MT/Mil\$1996)	18,187 -11.4% 154.9							
Residential Construction Activity								
Total Residential Construction Spending - Annual Change, %	6,121 -22.3%							
Single Family Construction - Annual Change, % - Share of Residential	2,545 -35.5% 42%							
Multi-Family Construction - Annual Change, % - Share of Residential	558 10.5% 9%							
Maintenance & Repair Construction - Annual Change, % - Share of Residential	3,018 -12% 49%							
Nonresidential Construction Activity								
Total Commercial Building Construction Spending - Annual Change, %	4,149 10.7%							
Industrial Construction - Annual Change, % - Share of Commercial Building Construction	1,882 64.5% 45.4%							
Office Construction - Annual Change, % - Share of Commercial Building Construction	735 -26.7% 17.7%							
Hotel/Motel Construction - Annual Change, % - Share of Commercial Building Construction	248 -1.7% 6.0%							
Retail & Other Commercial Construction - Annual Change, % - Share of Commercial Building Construction	1,284 -4.9% 31.0%							
Public Construction Activity								
Total Government Construction Spending - Annual Change, %	5,706 -15.2%							
Highway & Street Construction -Annual Change, % - Share of Total Government	1,635 1.0% 28.6%							
Public Buildings Construction -Annual Change, % - Share of Total Government	1,571 17.9% 27.5%							
Other Public Construction -Annual Change, % - Share of Total Government	2,501 -33.8% 43.8%							

Note: Sum of components will not match total due to exclusion of non building segments in PIP detail

OHIO *Cement*

	2008	2009	2010	2011	2012	2013	2014	2015
Total Portland Cement (Metric Tons) - Annual Change, %	2,817,075 -16.1%							
Cement Per Capita	0.246							
Residential Cement Consumption								
Total Residential Cement (MT) - Annual Change, % - Share of Total Cement	495,706 -32.7%							
	17.6%							
Total Single Family Cement (MT) - Annual Change, % - Cement Tons Per SF Permit	247,733 -33.7% 15.3							
Total Multi Family Cement (MT) - Annual Change, % - Cement Tons Per MF Permit	22,043 -4.2% 4.5							
Maintenance & Repair Cement (MT)	225,930							
- Annual Change, % - Cement Tons Per Housing Stock	-33.5% 43.9							
Nonresidential Cement Consumption								
Total Nonresidential Cement (MT)	446,330							
- Annual Change, % - Share of Total Cement	-14.0% 15.8%							
Total Commercial Building Cement (MT)	277,110							
- Annual Change, % - Share of Nonresidential	-35.0% 62.1%							
Total Industrial Cement (MT)	56,327							
- Annual Change, % - Share of Commercial Building Cement	-2.5% 20.3%							
Total Office Cement (MT)	38,519							
- Annual Change, % - Share of Commercial Building Cement	-35.0% 13.9%							
Hotel/Motel Cement (MT)	13,585							
 Annual Change, % Share of Commercial Building Cement 	-19.2% 4.9%							
Retail & Other Commercial Cement (MT)	138,356							
- Annual Change, % - Share of Commercial Building Cement	-32.9% 49.9%							
Commercial Maintenance & Repair Cement (MT)	30,324							
- Annual Change, %	-25.6%							

- Annual Change, % -23.0% - Share of Commercial Building Cement 10.9%

OHIO Other Nonresidential Cement Consumption

	2008	2009	2010	2011	2012	2013	2014	2015
Total Non Commercial Cement	169,219							
-Annual Change, %	22.3%							
-Share of Nonresidential Cement	37.9%							
Oil Rig/Well Cement	41,161							
-Annual Change, %	73.0%							
-Share of Non Commercial Cement	24.3%							
Agricultural Cement	102,679							
-Annual Change, %	15.2%							
-Share of Non Commercial Cement	60.7%							
Miscellaneous Cement (MT)	25,379							
-Annual Change, %	-0.3%							
-Share of Non Commercial Cement	9.2%							
Government Cement Consumption								
Total Government Cement (MT)	1,854,055							
- Annual Change, %	-11.8%							
-Share of Total Cement	65.8%							
Highway & Street Cement (MT)	1,292,071							
-Annual Change, %	-10.1%							
-Share of Total Government Cement	69.7%							
Public Buildings Cement (MT)	154,370							
-Annual Change, %	-24.7%							
-Share of Total Government Cement	8.3%							
Other Public Cement (MT)	407,614							
-Annual Change, %	-11.2%							
-Share of Total Government Cement	31.5%							



Summer 2011 State Forecast

Cement Update

Market Intelligence Group

Ed Sullivan Vice President & Chief Economist 847.972.9006 Dave Zwicke Manager, Sr. Economist 847.972.9192

Total Portland Cement (Metric Tons)									
	2008	2009	2010	2011	2012	2013	2014	2015	2016
Alabama	1,558,586								
Arkansas	886,561								
Arizona	2,777,110								
California	9,367,793								
Colorado	2,155,619								
Connecticut	639,525								
District Of Columbia	168,211								
Delaware	216,444								
Florida	5,874,676								
Georgia	3,112,222								
Hawaii	397,193								
lowa	1,658,143								
Idaho	506,719								
Illinois	3,293,204								
Indiana	1,719,561								
Kansas	1,430,119								
Kentucky	1,085,051								
Louisiana	2,477,026								
Massachusetts	919,796								
Maryland	1,222,923								
Maine	239,304								
Michigan	1,857,256								
Minnesota	1,374,802								
Missouri	2,079,355								
Mississippi	1,062,974								
Montana	349,498								
North Carolina	2,342,756								
North Dakota	391,152								
Nebraska	1,134,569								
New Hampshire	268,316								
New Jersey	1,594,551								
New Mexico	708,727								
Nevada	1,650,135								
New York	2,958,274								
Ohio	2,817,075								
Oklahoma	1,569,852								
Oregon	899,429								
Pennsylvania	2,803,692								
Rhode Island	139,509								
South Carolina	1,241,581								
South Dakota	453,269								
Tennessee	1,692,329								
Texas	14,161,008								
Utah	1,312,625								
Virginia	2,018,370								
Vermont	115,717								
Washington	2,076,668								
Wisconsin	1,729,044								
West Virginia	504,560								
_									
Wyoming	496,418								

Annual Percent Change									
	2008	2009	2010	2011	2012	2013	2014	2015	2016
Alabama	-12.0%								
Arkansas	-17.5%								
Arizona	-27.3%								
California	-24.3%								
Colorado	-10.6%								
Connecticut	-15.4%								
District Of Columbia	-5.1%								
Delaware	-7.0%								
Florida	-25.5%								
Georgia	-22.5%								
Hawaii	-9.9%								
Iowa	-8.0%								
Idaho	-25.8%								
Illinois	-17.5%								
Indiana	-20.6%								
Kansas	5.2%								
Kentucky	-13.2%								
Louisiana	0.3%								
Massachusetts	-10.0%								
Maryland	-16.7%								
Maine	-20.0%								
Michigan	-15.2%								
Minnesota	-18.3%								
Missouri	-12.5%								
Mississippi	-10.4%								
Montana	-13.6%								
North Carolina	-21.1%								
North Dakota	10.9%								
Nebraska	-7.2%								
New Hampshire	-10.7%								
New Jersey	-8.4%								
New Mexico	-15.9%								
Nevada	-25.8%								
New York	-6.4%								
Ohio	-16.1%								
Oklahoma	4.7%								
Oregon	-27.5%								
Pennsylvania	-10.6%								
Rhode Island	-17.6%								
South Carolina	-23.2%								
South Dakota	-2.2%								
Tennessee	-23.6%								
Texas	-4.8%								
Utah	-22.0%								
Virginia	-14.8%								
Vermont	-12.4%								
Washington	-19.7%								
Wisconsin	-8.6%								
West Virginia	-3.3%								
Wyoming	7.9%								



Winter 2011-2012 State Forecast

Cement Update

Market Intelligence Group

Ed Sullivan Vice President & Chief Economist 847.972.9006 Dave Zwicke Manager, Sr. Economist 847.972.9192

MINNESOTA

	2009	2010	2011	2012	2013	2014	2015	2016
State Cement Consumption (Metric To								
Total Portland Cement	1,135,208							
- Annual Change, %	-17.4%							
Residential Cement Consumption	275,058							
- Annual Change, %	-14.9%							
- Share of Total Cement	24.2%							
Commercial Cement Consumption	32,817							
- Annual Change, %	-52.7%							
- Share of Total Cement	2.9%							

Oil Rig/Well Cement -Annual Change, %	
Agricultural Cement	217,774
-Annual Change, %	-16.5%
Government Cement Consumption	586,322
- Annual Change, %	-15.5%
-Share of Total Cement	51.6%

Estimated State Put-In-Place Construction Spending (Million \$1996)

Total Construction Spending	7,201
- Annual Change, %	-18.7%
Residential Construction Spending	2,700
- Annual Change, %	-20.3%
- Share of Total Spending	37.5%
Commercial Construction Spending	854
- Annual Change, %	-29.9%
- Share of Total Spending	11.9%
Public Construction Spending	2,638
- Annual Change, %	-18.6%
- Share of Total Spending	36.6%

Economic Indicators

Gross State Product, Real (\$2005, Millions)	\$235,959
- Annual Change, %	-2.9%
Unemployment Rate (%)	8.1%
Single Family Permits	6,822
- Annual Change, %	-18.4%
Multi Family Permits	2,367
- Annual Change, %	1.5%
Metrics	
Cement Intensity (MT/Mil\$1996)	157.7

Cement Intensity (MT/Mil\$1996)	157.7
Cement Per Capita	0.215
Cement Per GSP (MT/Mil\$2005)	4.8