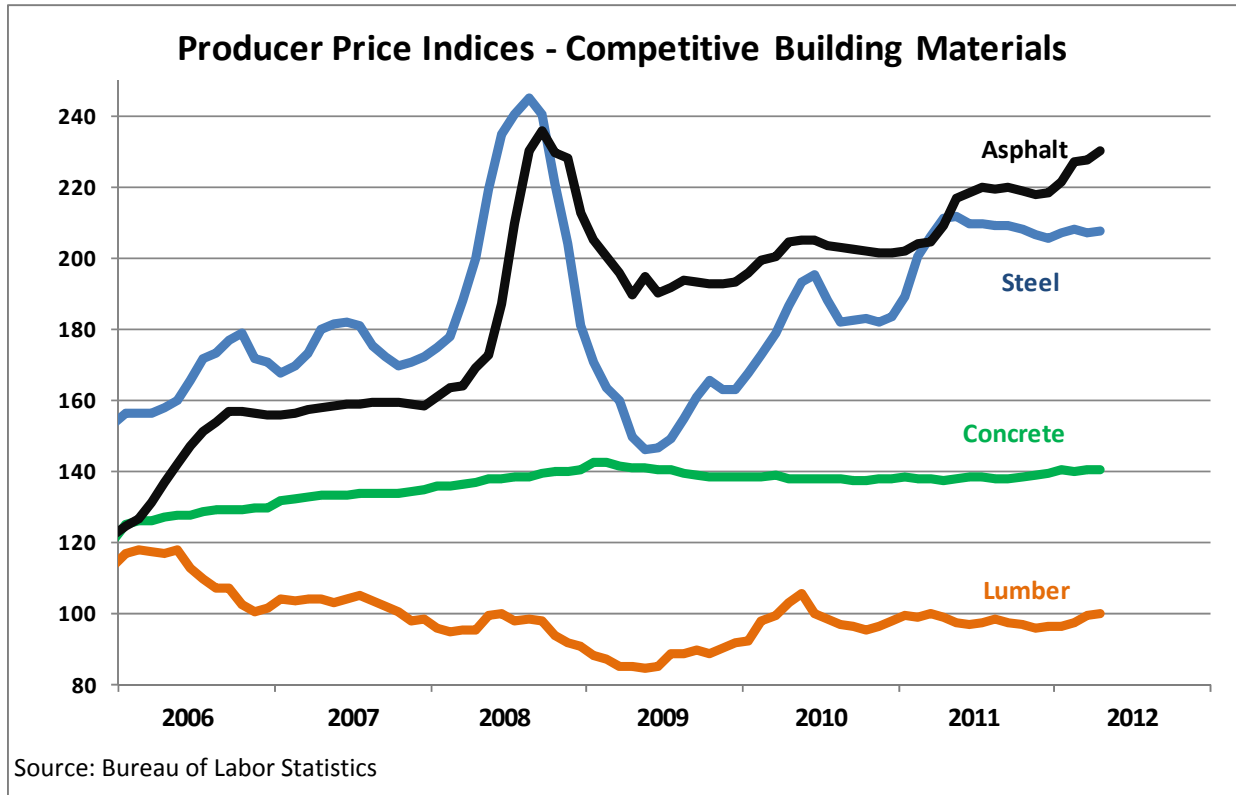


## Competitive Materials Report Update: May 2012

Ed Sullivan  
Vice President & Chief Economist  
(847) 972-9006  
[esullivan@cement.org](mailto:esullivan@cement.org)

Michael W. Howard  
Senior Market Intelligence Analyst  
(847) 972-9188  
[mhoward@cement.org](mailto:mhoward@cement.org)

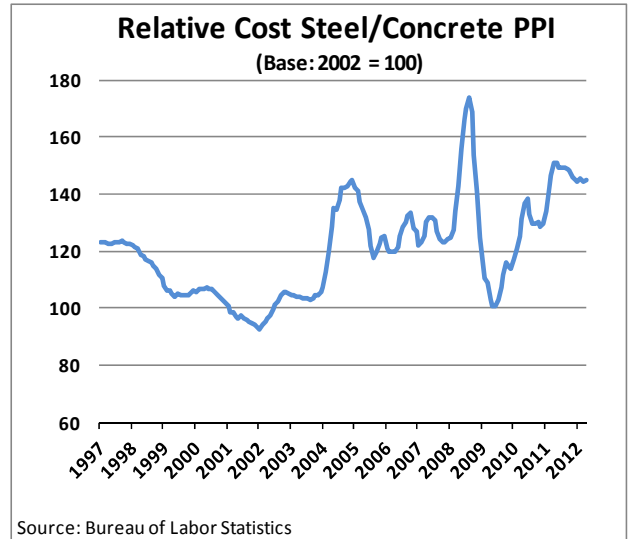
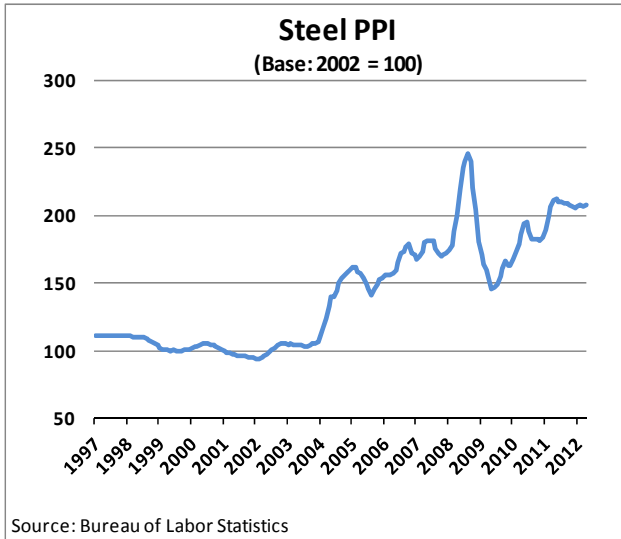
Joe Chiappe  
Economic Research Analyst  
(847) 972-9310  
[jchiappe@cement.org](mailto:jchiappe@cement.org)



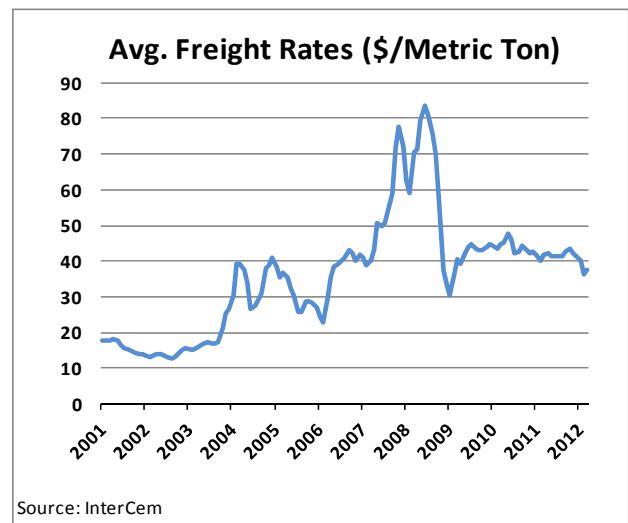
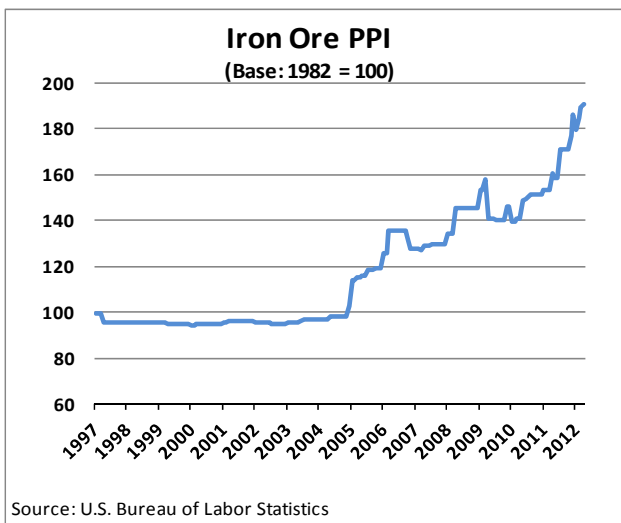
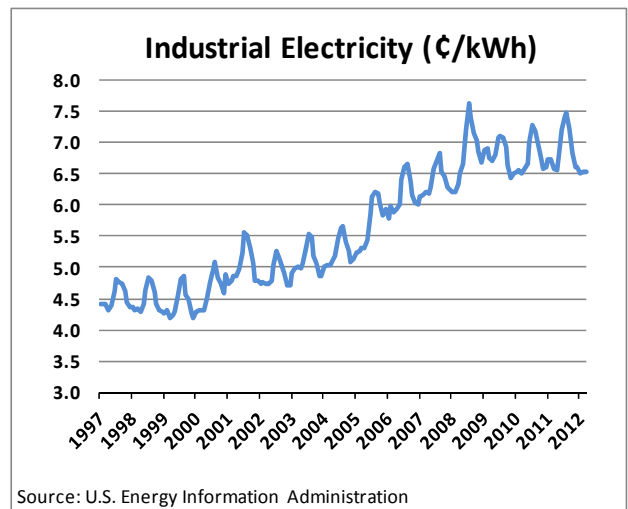
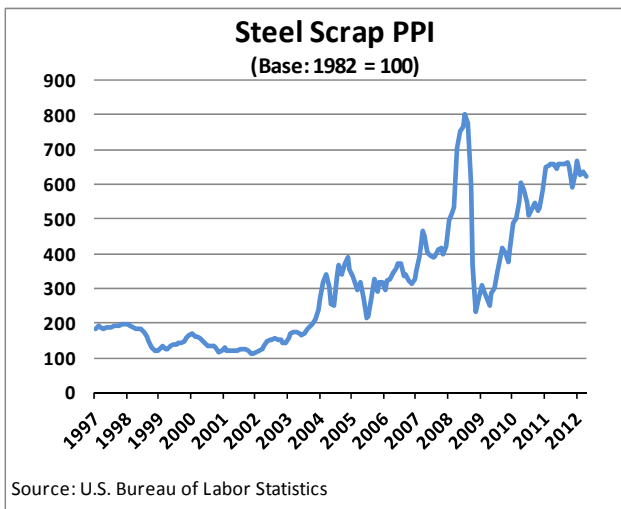
	Annual			Monthly					
	2009	2010	2011	Nov-11	Dec-11	Jan-12(p)	Feb-12(p)	Mar-12(p)	Apr-12(p)
<b>Steel Mill Products</b>	157.6	182.9	206.3	206.6	205.7	206.8	208.1	206.8	207.3
% Change Year Ago	-25.1%	16.0%	12.8%	13.7%	12.2%	9.4%	4.0%	0.4%	-1.9%
% Change Month Ago				-0.6%	-0.5%	0.6%	0.6%	-0.6%	0.2%
<b>Lumber</b>	87.6	98.1	97.7	95.7	96.2	96.4	97.2	99.1	100.0
% Change Year Ago	-8.6%	12.0%	-0.4%	-0.4%	-1.4%	-2.7%	-1.7%	-0.5%	1.1%
% Change Month Ago				-1.1%	0.6%	0.2%	0.9%	2.0%	0.8%
<b>Concrete Products</b>	140.2	138.0	138.1	138.8	139.1	140.1	140.0	140.4	140.3
% Change Year Ago	1.6%	-1.6%	0.1%	0.8%	0.9%	1.4%	1.5%	1.9%	2.0%
% Change Month Ago				0.5%	0.2%	0.8%	-0.1%	0.3%	-0.1%
<b>Asphalt*</b>	194.4	201.9	214.0	187.4	218.5	221.4	227.1	227.4	230.1
% Change Year Ago	-1.3%	3.8%	6.0%	8.2%	8.4%	9.7%	11.3%	11.3%	10.1%
% Change Month Ago				-0.4%	0.3%	1.4%	2.5%	0.1%	1.2%

(p) = Preliminary data  
Base Year: 2002 = 100

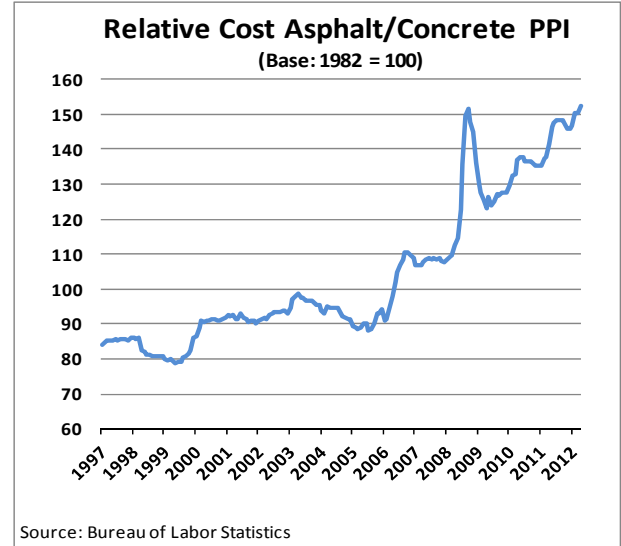
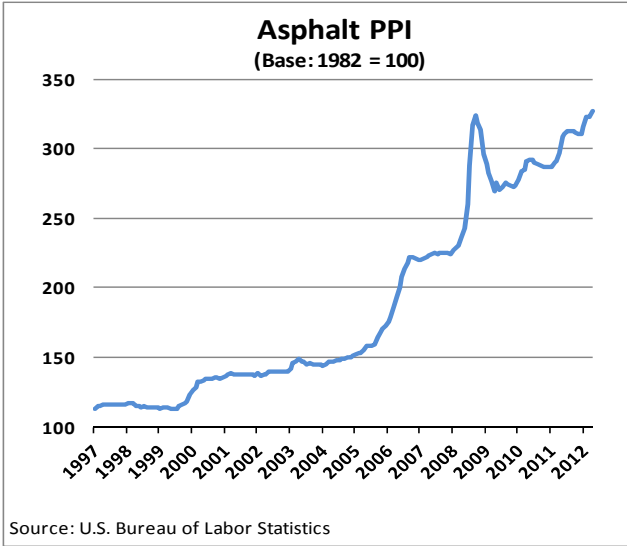
## Relative Steel Price



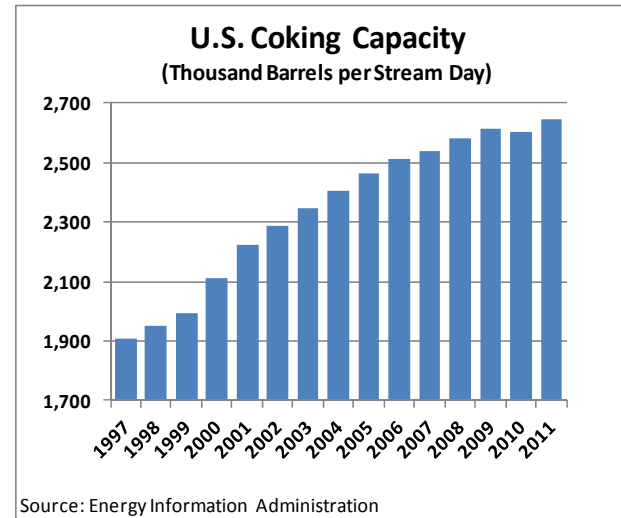
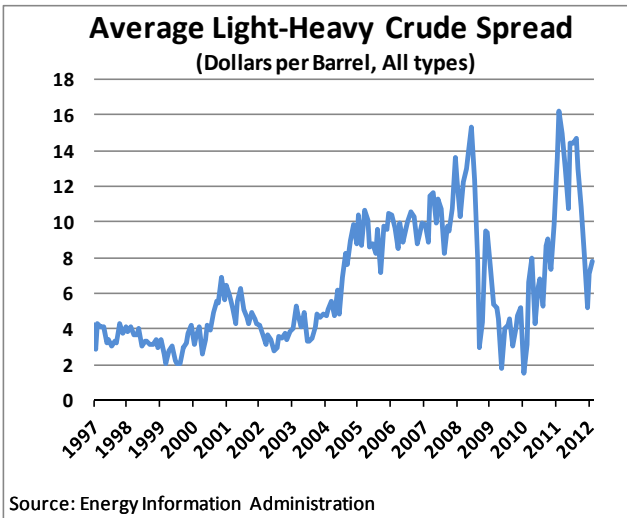
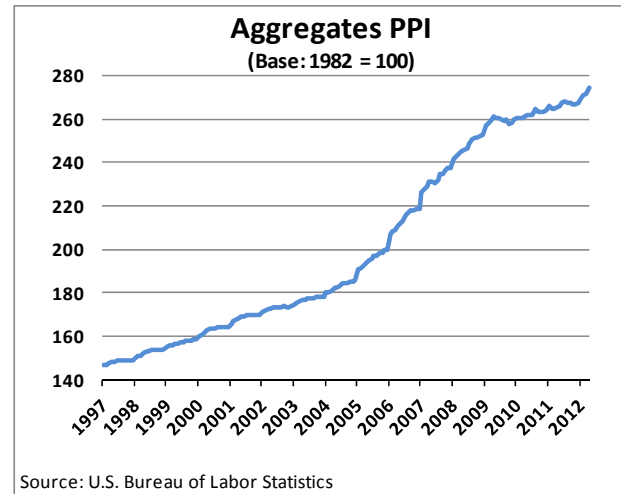
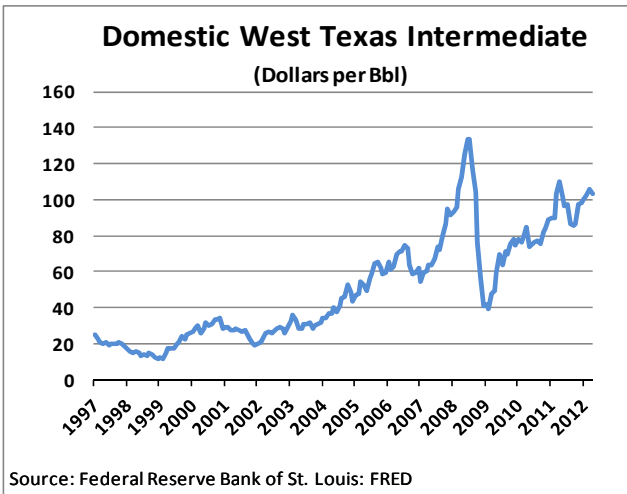
## Steel Industry PPI & Cost Indicators



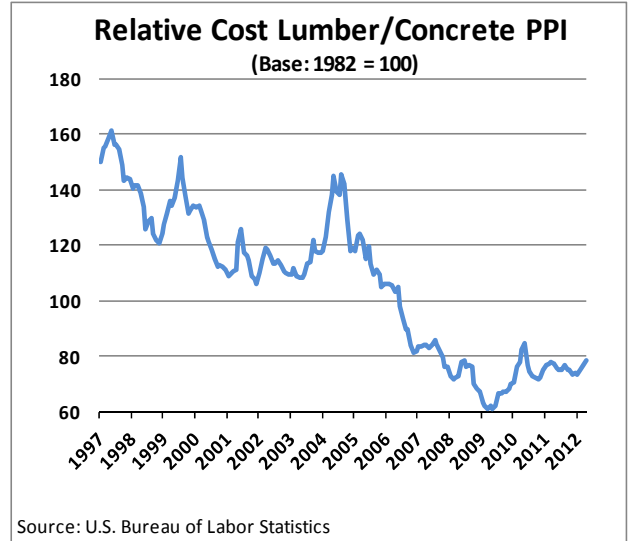
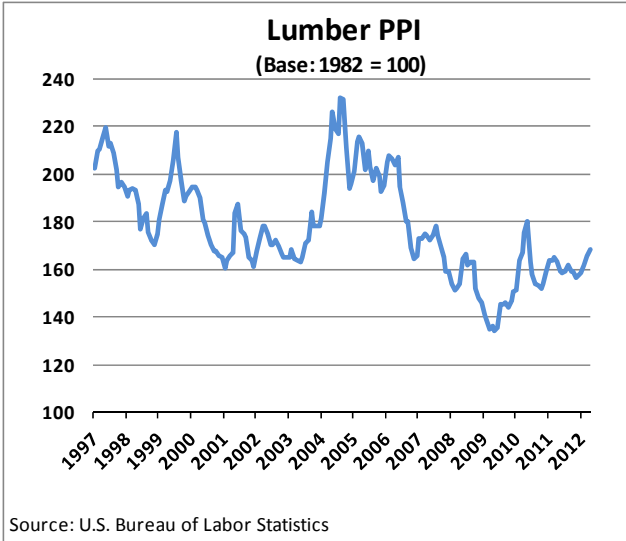
## Relative Asphalt Price



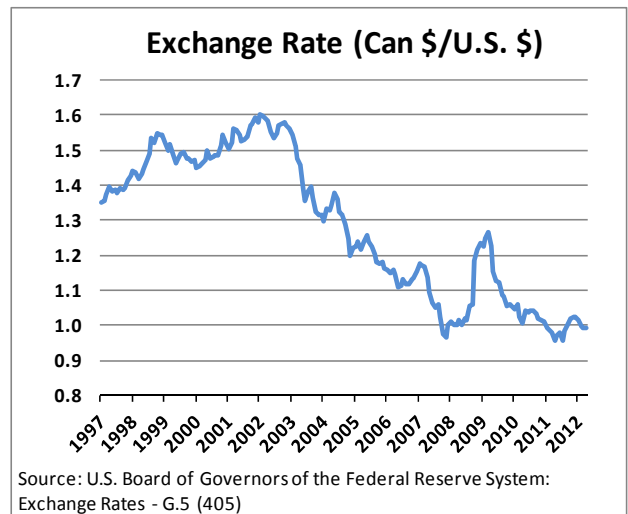
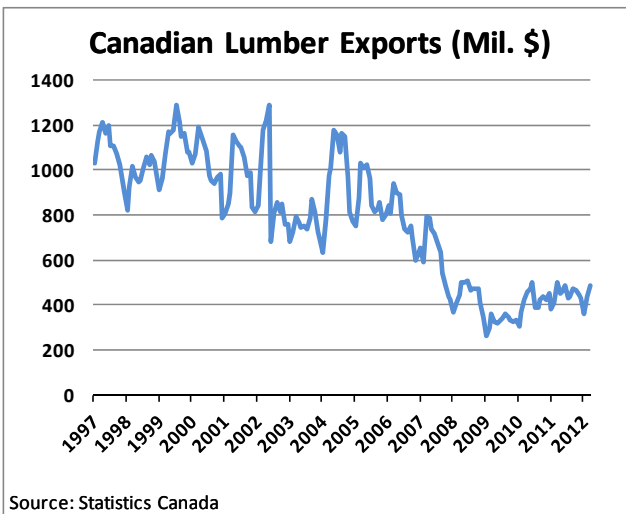
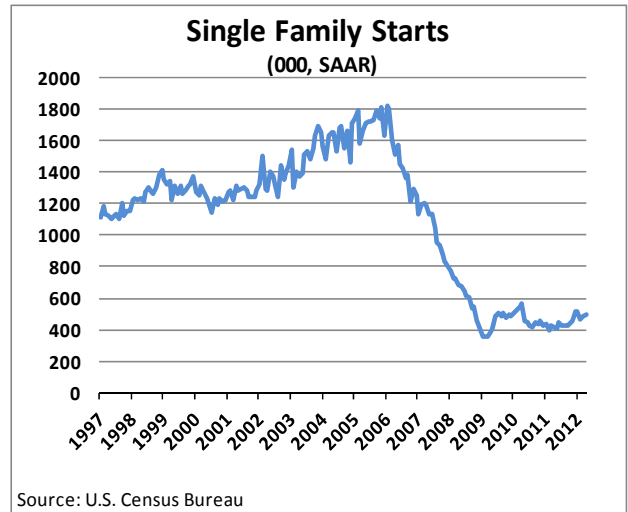
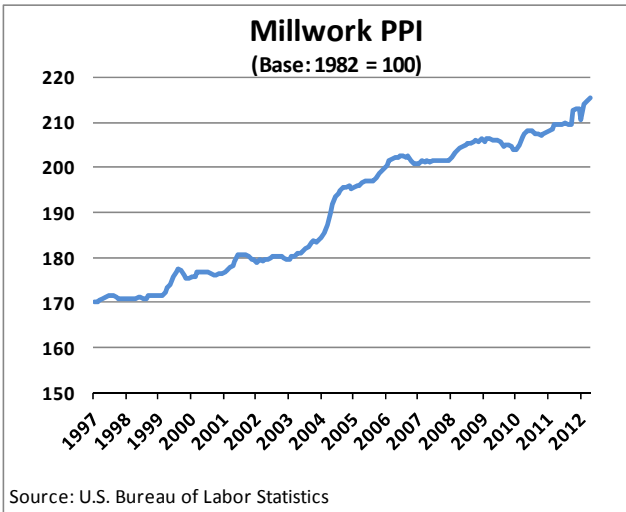
## Asphalt Industry PPI & Cost Indicators



## Relative Lumber Price



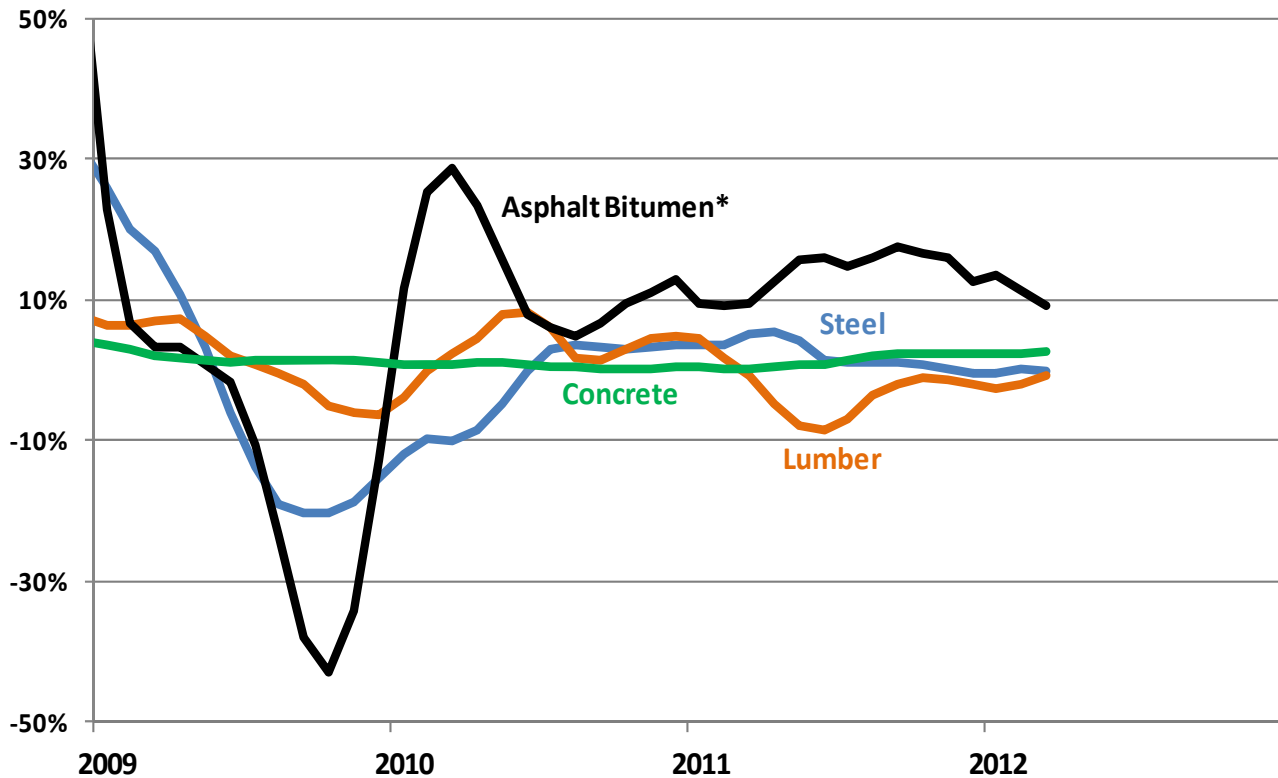
## Lumber Industry PPI & Cost Indicators





## Competitive Materials Cost Indices - Canada

(Year-Year % Change 3 MMA)



Source: Statistics Canada

	Annual		Monthly					YTD
	2010	2011	Nov 11	Dec 11	Jan 12	Feb 12	Mar 12	2012
<b>Primary Steel Products</b>	127.5	129.7	127.5	127.7	129.2	129.5	130.3	129.7
% Change Year ago	-0.9%	1.8%	-1.2%	-1.3%	0.9%	0.3%	-2.2%	-0.3%
<b>Lumber and Timber</b>	80.3	77.6	77.4	78.1	79.2	79.0	80.0	79.4
% Change Year ago	4.1%	-3.3%	-3.1%	-2.5%	-2.6%	-1.1%	1.5%	-0.7%
<b>Asphalt Bitumen*</b>	199.9	227.6	224.9	215.8	223.2	225.1	232.1	226.8
% Change Year ago	14.1%	13.9%	16.6%	10.9%	13.0%	10.2%	3.8%	9.0%
<b>Ready Mix Concrete</b>	125.3	127.1	128.2	128.1	129.0	129.2	129.2	129.1
% Change Year ago	0.5%	1.4%	2.4%	2.2%	2.4%	2.7%	2.3%	2.5%
<b>Sand and Gravel</b>	146.2	149.0	149.2	149.2	149.8	149.8	149.8	149.8
% Change Year ago	3.9%	1.9%	2.1%	2.1%	1.0%	1.0%	1.0%	1.0%
<b>Crushed Stone</b>	132.4	133.0	131.4	132.6	136.0	135.9	135.9	135.9
% Change Year ago	2.7%	0.4%	-0.9%	0.2%	2.0%	2.0%	2.3%	2.1%

\*Asphalt bitumen - weighted index - 90% solid and 10% liquid bitumen

Note: All indices: 2002 = 100